

# **Spending Power of People with Disabilities**



# 1 in 5

people in the United States has some form of disability

There is a hidden market of consumers with disabilities which can translates into larger profits for businesses of all sizes.



### \$175 billion

in discretionary annual spending power of people with disabilities

#### **4**x

more spending power than tweens (ages 8-14)



### 20.9 million

families with at least one family member with a disability who is able to travel, shop and eat out regularly

#### 75%

of people with disabilities eat out at least one a week resulting in \$35 billion spent in restaurants a year



#### 86%

of people with disabilities would spend more if there were fewer barriers

### **75%**

of people with disabilities walk away from making a purchase because an environment makes it physically unable to do so

## 83%

of people with disabilities limit their shopping to sites they know are accessible

- 4 Changes that offer the most benefit
- Better Lighting
- Fewer Stairs
- Less Ambient Noise
- Larger Aisle Ways

